

Timothy Cochrane

Senior Client Executive

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Background

Timothy has over 22 years of experience in the employee benefits field. He works with both small and large groups across New York State, in the public, not-for-profit and private sectors. As a consultant, he takes an over all approach in dealing with complete benefit programs, both in development and implementation. Tim holds his BS in Business Administration from the University of North Carolina.

Objective

To educate, position and enable companies to make fundamental changes that allows them to take control and ownership of their health insurance plans. This is always driven by the needs and objectives of his clients not the marketplace

Professional Designations

- AFLAC Fireball Award Winner in 2004 & 2005
- Member of the National Association of Employee Benefits Specialist
- Member of the Triple Crown

Industry Recognition

- Co-creator of the Total Business Package which is an employee benefits plan designed exclusively for small business owners
- Quoted resource in local newspapers
- Featured speaker in numerators seminars addressing business and insurance concerns

Areas of Expertise

- Health Insurance, and Alternative Funding
- Dental Insurance both Insured and Self Funded
- Short Term and Long Term Disability
- Voluntary Benefits
- Alternative Health Insurance and HSA accounts

Community Involvement

- Past Board President Kevin's Guest House
 - St. Marks Fund raising
 - WNY Aids Community Center Volunteer
 - WNY Arts Development Volunteer
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